



DLA
DEFENSE LOGISTICS AGENCY
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The Nation's Combat Logistics Support Agency



POST-AWARD IMPLEMENTATION MEETING

Ability One Base Supply Center (ABOBSC)
Tailored Logistics Support Program

May 2021



WARFIGHTER ALWAYS



Agenda

- Contracting Team
- Contract Overview
- Program Description
- Ordering Process
- Ordering Process Flowchart
- Sourcing Restrictions
- Electronic Systems Utilized
- Customer Registration
- EDI Requirements
- Contractor Oversight
- Delivery Requirements/Pricing
- Delivery and Performance Metrics
- Contract Payment Terms
- Reports and Audits
- Contractor Code of Business Ethics
- Cyber Security
- Q&A Session



Contracting Team

Meghan Michalski – Division Chief,
Fire & Marine Division C&E

Eric Milanowicz – Integrated Supply
Team Chief, Program Manager

- **Contracting Officers:**

- Isabelle Duvak
- Rodney Jacks

- **Acquisition Specialists:**

- Christina Morales
- Thomas Smith

- **ABOBSC Order Requests:**

- ABOBSCOrders@dla.mil

- **ABOBSC Customer Funding:**

- ABOBSCPriceAcknowledgements@dla.mil

- **ABOBSC RFQ Responses:**

- ABOBSCOffers@dla.mil

- **ABOBSC Post Award Issues:**

- ABOBSCPostAwardNotices@dla.mil



Contract Overview

- Indefinite Delivery Indefinite Quantity Contract
 - 5 year contract term
 - Validity Dates: April 21, 2021 – April 20, 2026
 - Includes 3 Tiered Pricing Periods for Established Ceiling Prices
 - Period 1: 24 Months (April 21, 2021 – April 20, 2023)
 - Period 2: 24 Months (April 21, 2023 – April 20, 2025)
 - Period 3: 12 Months (April 21, 2025 – April 20, 2026)
- Guaranteed Minimum: \$1,000 per contract
- Contract Maximum: \$150,000,000
- Contract will cover total logistics support for Ability One Base Supply Center requirements of DLA Customers to include the 150 BSCs as well as military installations and federal activities worldwide.
- Implementation Plan
 - 60 Day Ramp Up Period: April 21, 2021 – June 20, 2021 (Go live on June 21, 2021)



Program Description

- The Ability One Base Supply Center (AOBSC) Tailored Logistics Support (TLS) Program is a pilot initiative.
- There are currently 150 Base Supply Centers (BSC) located CONUS.
 - The current Base Supply Centers only accept use of GPCs.
 - Program will allow for purchase using MIPR and MILSTRIP funding
- Scope of contract includes items currently sold at the BSCs as well as related supplies within the following categories: Office Products, Cleaning and Janitorial Supplies, Food Service Supplies, Hardware and Tools, Workplace Safety Items, Individual Equipment, and Special Orders.
- Additional items determined to be required by the authorized customers may be added to the resultant ABOBSC Contracts if determined within scope by a Contracting Officer.
 - Any items already supported by existing C&E TLS Programs will not be supported.
- Items procured through the ABOBSC TLS Program will not be added to the Mandatory Procurement List (PL).



Electronic Programs Utilized

- **Microsoft Outlook/email** – All communication generated via email; all responses for RFQs are conducted via email.
- **Excel** – All RFQ responses will be entered into a spreadsheet generated by Bidwiser by the vendor.

Future Systems Utilized

- **Bidwiser** – Intranet system used by C&E to load orders, send RFQs to vendors, conduct price analysis, and provide pending award notifications.
- **Contracting Officer Portal (KOP)** – Intranet system used to create Purchase Orders, Sales Orders, and Purchase Requests in EBS and link the SOE TLS Program with the rest of DLA.

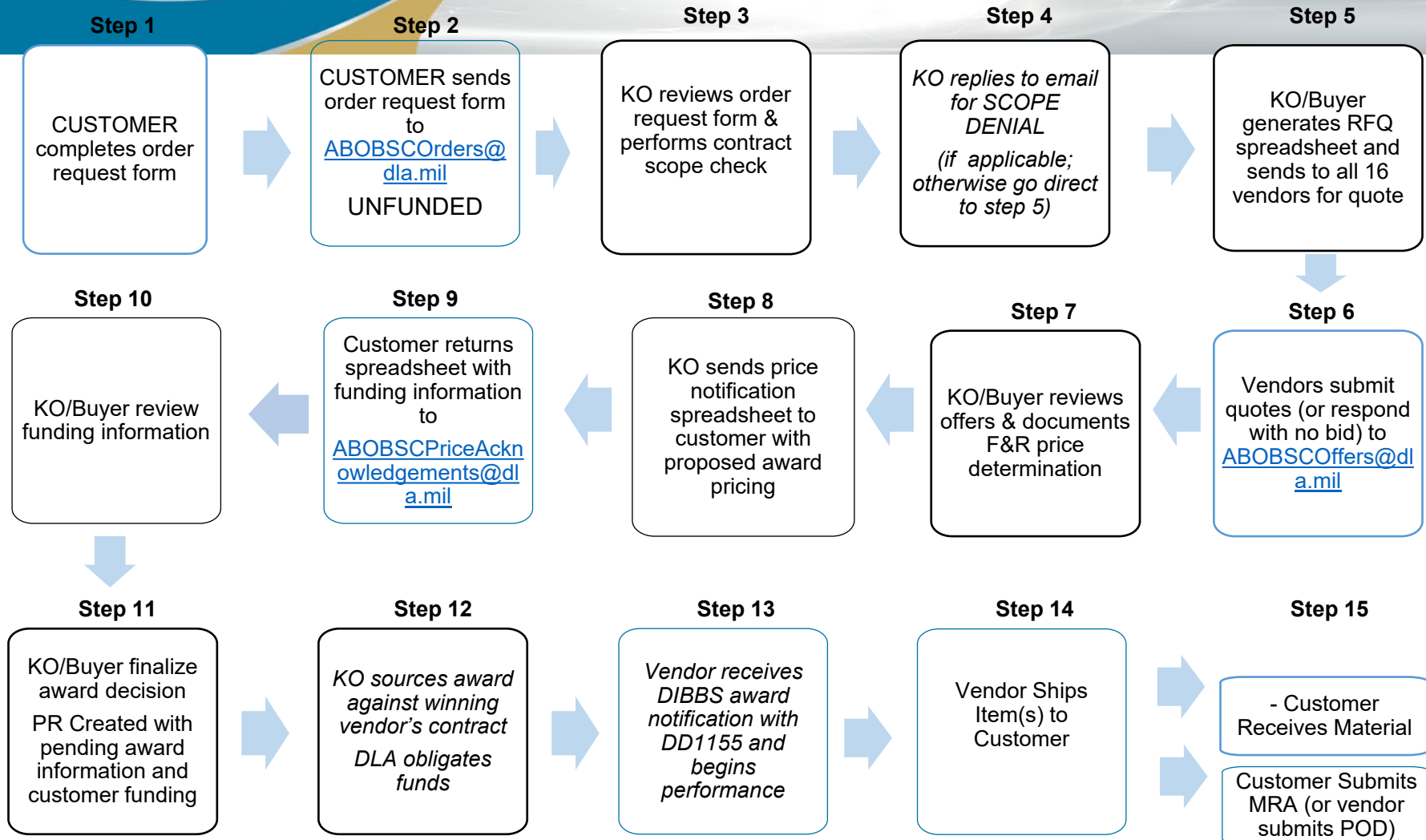


Ordering Process

- Customers submit order request to ABOBSCOrders@dla.mil for evaluation for scope by a Contracting Officer.
- If approved, orders are sent to vendors via email as a formal Request for Quote (RFQ).
 - The date and time for receipt of quotes will be specified on each RFQ and generally will be within 3 business days – may be shortened as needed.
- Responses are sent back to DLA by the vendor via email to ABOBSCOffers@dla.mil.
- Once prices are determined fair and reasonable by the KO, a spreadsheet with prices proposed for award is sent to the customer.
 - Customer responds with their funding to ABOBSCPriceAcknowledgements@dla.mil
- Once funding is received, the Contracting Officer requests a PR be created and sources the award in Eprocurement.
 - Vendor receives a DD1155 Delivery Order/DIBBS Award Notice.



Ordering Process Flowchart





DLA Ability One BSC TLS Program Contracts

Contract Number	Vendor Name
SPE8EZ-21-D-0001	Alabama Industries for the Blind
SPE8EZ-21-D-0002	Alphapointe
SPE8EZ-21-D-0003	Arizona Industries for the Blind
SPE8EZ-21-D-0004	Associated Industries for the Blind
SPE8EZ-21-D-0005	Beacon Lighthouse, Inc.
SPE8EZ-21-D-0006	Blind Industries & Services of Maryland (BISM)
SPE8EZ-21-D-0007	Central Association for the Blind and Visually Impaired (CABVI)
SPE8EZ-21-D-0008	Cincinnati Association for the Blind & Visually Impaired
SPE8EZ-21-D-0009	Envision
SPE8EZ-21-D-0010	IFB Solutions
SPE8EZ-21-D-0011	Industries for the Blind and Visually Impaired (IBVI)
SPE8EZ-21-D-0012	LC Industries (LCI)
SPE8EZ-21-D-0013	San Antonio Lighthouse for the Blind and Vision Impaired
SPE8EZ-21-D-0014	South Texas Lighthouse for the Blind
SPE8EZ-21-D-0015	The Lighthouse for the Blind, Inc.
SPE8EZ-21-D-0016	Virginia Industries for the Blind



Sourcing Restrictions

- **Berry Amendment**
 - DFARS 252.225-7012 & DFARS 252.225-7015
 - These clauses provide detail on what items are covered – for example, tents, textiles, clothing, hand and measuring tools, etc.
 - Mandatory – any item offered **MUST** adhere to the Berry Amendment when applicable unless specifically indicated by the Contracting Officer.
- **Buy American and Balance of Payments Program**
 - DFARS 252.225-7001
 - Contractors shall only provide end items that are manufactured or substantially transformed in the United States or a Qualifying or Designated country, as set forth in FAR 25.003 and DFARS 225.003.
 - If an item is **NOT** compliant, vendor may still submit an offer – the Contracting Officer will determine if a waiver is appropriate.
- **Vendor is Responsible**
 - The vendor is responsible to identify all sourcing restrictions that are applicable to any items and RFQs for which an offer is provided.



EDI Requirements

- **Transaction sets:**

- 810 Invoice (may use WAWF instead)
- 856 Advanced Shipping Notice (must use WAWF; no EDI)

**Additional information regarding EDI transactions can be found at the following website:
<https://www.dla.mil/TroopSupport/ConstructionandEquipment/EDIMappingGuidelines/POPSProgram.aspx> (refer to TVR/KOP Program Guidelines)

- Upon shipment to the customer, the vendor must create and forward an **856 – Advanced Shipping Notice transaction**.
 - The supplier's EDI 856 must contain the Carrier Name and Carrier Assigned Package Identification Number (Tracking Number).
 - For shipments that do not utilize an independent transporter, suppliers must provide an electronic Proof of Delivery to the NGE (Next Generation ELLIS) web based application. Examples of electronic Proof of Delivery format include PDF or image files with Delivery Signature Confirmation.
- Requisition Number at **line item/detail level** rather than **order/header level**.



Contractor Oversight

- The vendor shall establish and maintain oversight procedures, to include an acceptable purchasing system for organizing quotes submitted, processing and handling orders, managing deliveries, tracking performance metrics, and ensuring the timely processing of electronic invoices.
- “Purchasing system” means the vendor’s system or systems for purchasing and subcontracting, including make-or-buy decisions, the selection of subcontractors, analysis of quoted prices, negotiation of prices with contractors, placing and administering of orders, expediting delivery of materials, etc.
- “Acceptable purchasing system” means a purchasing system that complies with the system criteria as identified in the solicitation and resultant contract.
- See Statement of Work, Contractor Management and Oversight (p.16-19).



Delivery Requirements/Pricing

- **F.O.B. Terms** – Transportation shall be F.O.B. Destination
 - Refer to Statement of Work, Delivery Requirements for additional information.
- **Pricing of Offered items** – vendors shall include transportation costs in their unit prices. Pricing shall be F.O.B. Destination end unit pricing, which includes transportation to customers worldwide.
- **Inspection & Acceptance Point** – Point of Inspection and Acceptance shall be at Destination (defined as customer's CONUS location, customer's OCONUS location, or a CONUS Consolidation Point where applicable).



Delivery and Performance Metrics

- **Performance Metric – On-Time Delivery Rate.** The vendor is required to maintain a 90% on-time delivery. Material ordered must be delivered/performed in the specified time frames requested by the ordering activity. On-time delivery shall be calculated as follows:

Quantity Delivered On-Time

Quantity Delivered

- **Performance Metric – Line Item Fill Rate.** The vendor is required to maintain a 95% line item fill rate. Material ordered must be delivered in the quantities requested by the ordering activity. Quantity Fill Rate shall be calculated as follows:

Quantity Delivered

Quantity Ordered

- **Performance Metric – Quote Rate.** The vendor is required to submit quotes on 90% of the Delivery Order RFQs.
- To calculate the On-Time Delivery Performance Metric and the Quantity Fill Rate, the Government anticipates using the Next Generation Enterprise Linked Logistics Information Source (ELLIS) to track Performance Metrics.
- See Statement of Work, Ordering (p.6-8) and Fill Rates (p.11-12)



Contract Payment Terms

- Fast Pay will be utilized for delivery orders issued under this resulting contract for orders valued less than \$35,000.00.
 - A quarterly audit will be conducted.
 - DLA Troop Support may use carrier data provided in the 856 Advance Shipping Notice EDI transaction set data in the Next Generation Enterprise Linked Logistics Information Source (NGE) system and/or Proof of Deliveries (PODs) provided by the vendor.
- Prompt Payment or NET30 will be utilized for all delivery orders valued at or above \$35,000.00.
 - DLA Troop Support may use carrier data provided in the 856 Advance Shipping Notice EDI Transaction set and data in the NGE systems and/or PODs provided by the vendor to facilitate prompt payment.



Prompt Pay (continued)

- To be in compliance with Prompt Payment terms, the invoice shall not be paid (or due to be paid) until after Government acceptance of supplies delivered. Therefore, you should not be invoicing until Government acceptance occurs. An order is not accepted until the goods receipt is posted or the material receipt acknowledgement is processed generating a goods receipt. If the vendor invoices prior to GR posting for orders under Prompt Payment terms, the invoice should not be considered proper.
- FAR 32.904 – Determining Payment Due Dates.

The due date for making invoice payments by the designated payment office shall be the later of the following two events:

- (A) The 30th day after the designated billing office receives a proper invoice from the Contractor (except as provided in paragraph (a)(1)(ii) of this clause).
- (B) The 30th day after Government acceptance of supplies delivered or services performed. For a final invoice, when the payment amount is subject to contract settlement actions, acceptance is deemed to occur on the effective date of the contract settlement.”



Reports and Audits

- **CPARS:** Annually
 - The contractor's performance under the contract including but not limited to line item fill rate, on-time delivery rate, quote rate, and customer satisfaction will be recorded in the Contractor Performance Assessment Reporting System ([CPARS](#)).
- **In Process Reviews (IPR):** The contractor and the DLA Troop Support Contracting Officer will meet, at a minimum, on an annual basis to discuss issues relating to the contractor's performance and customer satisfaction.
- **Monthly Marketing Report:** Due on the 15th of every month indicating any marketing endeavors the vendor will engage in regarding the DLA ABSOBSC TLS Program during the next 30 days – customer visits, trade shows, etc.



Contractor Code Of Business Ethics

- FAR Part 3.1002(a) requires all government contractors to conduct themselves with the highest degree of integrity and honesty.
- Contract includes FAR clause 52.203-13 - CONTRACTOR CODE OF BUSINESS ETHICS AND CONDUCT; the contractor shall comply with the terms of the clause and have a written code of business ethics and conduct; exercise due diligence to prevent and detect criminal conduct; promote ethical conduct and a commitment to compliance with the law within their organization; and timely report any violations of federal criminal law involving fraud, conflict of interest, bribery or gratuity violations found in title 18 of the United States Code or any violations of the False Claims Act. (31 U.S.C. 3729-3733)
 - **Within 30 calendar days after contract award, the contractor shall provide its written code of business ethics and conduct to the Contracting Officer.**
- A contractor may be suspended and/or debarred for knowing failure by a principal to timely disclose to the government, in connection with the award, performance, or closeout of a government contract performed by the contractor or a subcontract awarded there under, credible evidence of a violation of federal criminal law involving fraud, conflict of interest, bribery, or gratuity violations found in title 18 of the United States Code or a violation of the False Claims Act. (31 U.S.C. 3729-3733)



Cyber Security

- Vendors must be prepared, upon request, to furnish their plan to adhere to the requirements stated in National Institute of Standards and Technology (NIST) SP 800-171.
- Vendors must be prepared, upon request, to furnish documentation verifying compliance with NIST SP 800-171 requirement 3.11.1.
- The vendor shall allow DLA's Cyber Assessment Team or a third-party assessor to perform an on-site review for compliance with DFARS 252.204-7012.
- Vendors must be prepared, upon request, to provide to the Contracting Officer contingency planning documentation showing compliance with NIST SP 800-171 requirement 3.8.9, "Protect the confidentiality of backup CUI at storage locations" shall be in accordance with NIST SP 800-171A assessment procedures.
- Statement of Work, Security Requirements



Q&A Session

